GRANTSMASTERSHIP TRAINING AGENDA - RADFORD UNIVERSITY
October 13-14 2022

DAY 1: Thursday, October 13 2022
11:00am | Session 1: Prospecting and Alignment (60 mins) – REGISTER HERE
This first session will focus on the art of prospecting opportunities that are aligned with faculty interest areas and project concepts. It will include an overview of relevant funding entities and their grant-making programs, in addition to a discussion of the different resources available to find opportunities. Prospecting highlights will cover including examples from funders of interest such as the National Institutes of Health (NIH), National Science Foundation (NSF), Health Resources and Services Administration (HRSA), and the Substance Abuse and Mental Health Services Administration (SAMSHA).

1:00pm | Session 2: Early to Mid-Career Faculty Grantseeking (60 mins) – REGISTER HERE
In this session, we will examine grantseeking for early career and mid-career faculty. Hanover will explore opportunities specifically designed for faculty designated as early career, highlight strategic tips and techniques for career development, and talk about avoiding common early career pitfalls. This session will highlight common early career programs, including NSF CAREER, the NIH K series, and more.

DAY 2: Friday, October 14 2022
11:00am | Session 4: Navigating Proposal Resubmissions (60 mins) – REGISTER HERE
For those who missed Day 1, we will kick off Day 2 with a brief introduction to Hanover Research and then turn our attention to the proposal resubmission process. Your proposal was not successful and it is time to decide your next steps: Should you revise and resubmit or change direction altogether? In this session, we will take a look at an array of reviewer comments and explore the decision-making process of whether or not to resubmit, and how to approach resubmission for different funding agencies.

1:00pm | Session 4: Building Strong Collaborations (60 mins) – REGISTER HERE
Our final session will conclude the series with a presentation on building strong collaborations for grantseeking. As funders increasingly look for collaboration among faculty and between institutions, Hanover will discuss why collaboration is so important to long-term grantseeking success. In addition, we touch on team science, how to identify potential collaborators, and common challenges with collaboration.

Grants Consultant Bio

Rob Guroff (All sessions): Rob joined Hanover in 2014 after six years in the Office of Corporate and Foundation Relations at Brown University. At Brown, he sought grants for financial aid scholarships, guided the grantseeking efforts of education outreach programs, and worked closely with leadership and faculty in the new School of Engineering. At Hanover, Rob is focused on helping higher education clients develop compelling cases for new and existing programs and proposals. He is a dedicated member of the Hanover team, and highly skilled at crafting cases for funding.