

Procurement and Contracts Process Guidance

Buying Furniture and Case Goods

[VCE \(Virginia Correctional Enterprises\)](#) is the selected furniture vendor for the Commonwealth of Virginia.

In addition to VCE, Radford University has negotiated a program for a limited selection of case goods office furniture and quick-ship-chairs of various types with The Supply Room Companies, Inc. (TSRC) using the cooperative UVA contract #UVA1507501. Only the items identified in the TRSC flyers for either [Quick ship Case Goods](#) and [chairs](#) may be purchased through this program. Purchase orders must not exceed \$10,000. Please select the eVA punchout catalog to access the available case goods and available chairs to receive contracted pricing. If you have a larger quantity of furniture and/or chairs to purchase, TSRC can review to determine if volume discounts apply. Please contact our Account Executive, Becky Martin at bmartin@thesupplyroom.com to discuss. The quick-ship chairs in this program are in stock, ready to ship, pre-fabricated, and pre-inspected. The estimated delivery time for chairs is 10 business days. Please be advised that the office case goods furniture requires a 4-6-week lead time. All items are to be inside delivery to the office in which they will reside. This must be noted on the quote and purchase requisition. VCE waivers are not required for items in this program, but VCE always remains a supported vendor for furniture and case goods.

All Furniture requests, outside of the TSRC flyer, must continue to originate with VCE. If VCE cannot provide the required goods a release waiver is issued via VCE's website. If approved, the goods can be purchased through alternate contracted vendors.

If the items are not provided on the VCE website, contact the VCE sales representative. The sales representative can confirm pricing and availability. All items ordered from VCE must be inside delivery. This must be noted on the quote and purchase requisition.

[Kevin May](#) is the sales representative for our area.

Mobile: (540)632-3561 Office: (540)265-3150

**Note: select the following VCE address in eVA when creating the PR:*

Virginia Correctional Enterprises
8030 Whitebark Terrace
Richmond, VA 23237

Release Requests:

If the VCE does not have the required goods, scroll down to the bottom of the [VCE home page](#). Select the [Release Process](#) link under the 'Our Company' Banner. Submit the following details on the release request:

- a. Complete the 'Provide Details of items to be Released'

Enter information for each item separately (if requesting 10 or more items you may attach a file of the details)

- Description
- Mfg./Alternate Vendor/PO
- Item #
- Quantity
- Amount (list unit price with no decimals/commas)

The form allows you to attach pdf file, vendor quotes, spec sheets, photos and other required documents (maximum file is 3MB – if file is larger please email your attachments to [Kevin May](#) along with your release request tracking number)

b. Complete 'Requesting Agency Information'

- Radford Agency number (217)
- Campus phone number
- Requestor name and title
- Email
- Campus address
- Check 'yes' that you have contacted the Sales Representative.
- Must be inside delivery

VCE will send a confirmation email that the request has been received. Please forward a copy of this confirmation to [Sheryl Sullivan](#).

VCE Senior Management will review your request and email you with their decision. Please attach the approved VCE release to your eVA PR.

Please note:

- Kevin May does not have authority to grant releases. In the event you have not received a response within 48 hours/2 business days please email inquiry to Kevin May, and notify Sheryl Sullivan in Procurement.
- VCE orders are delivered within 8-12 weeks, please plan accordingly. If goods are needed by a certain date, please notify the VCE sales representative to determine if requirement can be met. Please retain documentation for orders that cannot be acquired within 8-12 weeks, and emails from the sales representative to attach to the release request.
- Release requests based solely on price, provide supporting documentation to indicate the savings in product comparisons.

For more information contact:

Sheryl Sullivan
540-831-6106