

MARKETING

BBA DEGREE (2018 - 2019 CATALOG)

Prior to enrolling in any course, you must meet all pre-requisites (refer to the [2018 - 19 Undergraduate online catalog at http://catalog.radford.edu/](http://catalog.radford.edu/)).

LOWER DIVISION

YEAR	FALL SEMESTER		SPRING SEMESTER	
	COURSE	CR HRS	COURSE	CR HRS
Freshman	CORE 101	3	CORE 102	3
	Vis & Perf Arts	3	Natural Science	4
	MKTG 101	3	US Perspectives	3
	Global Perspectives	3	Humanities	3
	Math Sci MATH 125/138/126/151/169/171	3	Elective	3
	15		16	
Sophomore	MKTG201 or CORE201	3	CORE 202	3
	ACTG 211 (pre-req to ACTG 212)	3	ACTG 212	3
	ITEC 281	3	BLAW 203	3
	Hum/FA/For Lang	3	Math Sci STAT 200	3
	Soc & Beh Sci ECON 205	3	Soc & Beh Sci ECON 206	3
		15		15

UPPER DIVISION

CHECK UNDERGRADUATE CATALOG FOR ANY PREREQUISITES

Junior	ECON 340	3	MKTG 350	3
	MGNT 322	3	MGNT 357 (pre-req to 428)	3
	MKTG 340 (pre-req to 428)	3	Marketing Elective **	3
	FINC 331 (pre-req to 428)	3	Marketing Elective **	3
	MGNT 333 (pre-req to 357)	3	Elective	3
	15		15	
Senior	MKTG 446	3	MGNT 428	3
	Marketing Elective**	3	MKTG 445	3
	Marketing Elective **	3	Elective	3
	Elective	3	Elective	3
	Elective	3	Elective	2/3
	15		14/15	

** Marketing Elective Selections (choose four courses from the following list):

MKTG 341	MKTG 342	MKTG 343	MKTG 344	MKTG 345
MKTG 360	MKTG 388	MKTG 440	MKTG 450	MKTG 452
MKTG 471 (May be taken for a max of 6 hours)	MKTG 472 (Independent Study)			MKTG 481 (Study Abroad)
MKTG 488 (Final Honor's Project)	MKTG 490 (Marketing Internship)			

CORE REQUIREMENTS: See 2018-2019 catalog for approved courses.

DEGREE REQUIREMENT NOTES

- Courses in the boxes are **PRE-BUSINESS** courses and require a 2.25 cumulative overall GPA and a 2.0 cumulative pre-business GPA before enrolling in 300-400 level business courses. Students must complete an electronic application applying to their chosen majors the semester they are completing pre-business (see catalog for pre-business policy).
- A 2.25 major GPA is required to avoid COBE Probation (see catalog for COBE Probation policy).
- 120 credit hours is the minimum to meet graduation requirements.
- A 2.25 minimum GPA is required in the MAJOR **and** a 2.000 cumulative GPA to meet graduation requirements.
- **MAJOR GPA** is computed using the following classes: BUSINESS CORE, ECON 205 & 206, ACTG 211 & 212, ITEC 281, and the required Major courses. **BUSINESS CORE** = BLAW 203, ECON 340, FINC 331, MKTG 340, MGNT 322, MGNT 333, MGNT 357, & MGNT 428.
- At least 45 hours must be taken at Radford University to be eligible for graduation. 50% of the semester hours required for this major must be taken at RU.