

## 1. Facial Expressions

### b. Culture Specific examples

1. Duha.
2. Smiling in Thailand
3. evidence that context & perceiver expectancies affect interpretation of facial expressions.  
( The Reveal on Trading Spaces)

c. your facial expression can actually change your mood: (The pencil under the nose trick)

## I. Non-verbal Communication cont.

### 2. Eye Contact (the gaze and stare)

avoiding eye contact with other drivers

### 3. Body Language

- a. movement and self touching, can indicate arousal (scratching, rubbing, massaging)
- b. can tell us about social status and group membership
- c. emblems: culture specific gestures
- d. clothing as an act of communication

## I. Non-verbal Communication cont.

### 4. Touching

- a. Who does it, what is done, and where
- b. when considered appropriate, touching has a positive effect on others
- c. The influential handshake
  - ? How do you measure a handshake
  - rated on : Strength, Grip, Dryness, Temperature, Vigor, & Duration
  - Positively correlated with extroversion (.19) & openness (.20)
  - Negatively correlated with neuroticism (-.24) and Shyness (-.29)