

# Radford University

Presents:



## Spring Job & Internship Fair

March 1<sup>st</sup>, 2013

9:00am - 1:00pm

Peters Hall Gym

Sponsored by Career Services

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# **AFLAC**

## **Executive Level Business to Business Sales Position**

**Looking for work ethic, drive and the desire for  
success.**

**Previous sales experience is not required.**

**Chuck Berrier, Regional Sales Coordinator –  
AFLAC**

**1480 E. Main St., Suite 404**

**Wytheville VA 24382**

**276-227-0723 Office**



# Management Opportunities For Graduates



Individuals with pride have made Carter Machinery an industry leader for over 50 years. Our steady growth and expansion has created management opportunities throughout our territory.

Seeking dedicated self-starters with a strong work ethic and a high mechanical aptitude. Working in Parts & Service will give you an opportunity to learn about our company, industry and, most importantly, begin a career which can be long and fulfilling.

As the authorized Caterpillar dealer for Virginia and southern West Virginia, Carter Machinery has grown to over 20 locations and more than 1,100 employees. We are one of the leading Caterpillar dealers in the United States and are focused on continual growth.

We offer an excellent compensation and benefits package, including paid vacation, health, dental, life and disability insurance, as well as 401(k) with company match and a retirement plan.

Contact us today for more information on the opportunities we have available that could be the start of a rewarding career.

**Submit Confidential Resumes To:**

**Carter Machinery Company, Inc.**

Attn: Human Resources Department

PO Box 3096, Salem, VA 24153

800.768.4200 | 540.389.5753 (fax)

[jobs@cartermachinery.com](mailto:jobs@cartermachinery.com)

[www.cartermachinery.com](http://www.cartermachinery.com)

Rev. 5/10

**Over 20 Locations  
Across Virginia  
And Southern  
West Virginia**



**Carter**







## CCS, Inc. and Radford University

Positions available: **Network Administrator;  
Engineering Technician**

- *Come check out CCS, Inc./Qualtrax, Inc./Foxguard Solutions!*
- *Find out what we do and how to get involved*
- *Learn about our career opportunities*



If you are interested in any of our positions, please submit your resume:

[www.ccs-inc.com/careers](http://www.ccs-inc.com/careers) | [www.qualtrax.com/careers](http://www.qualtrax.com/careers) |

For more information about our company, visit our website: [www.ccs-inc.com](http://www.ccs-inc.com) and [www.qualtrax.com](http://www.qualtrax.com)

# Now Hiring!



CGI is a global IT consulting company consisting of more than 72,000 professional worldwide.  
Come grow with us!

**Spring Job and Internship Fair:**

Friday, March 1<sup>st</sup>

**On-Campus Interviews:**

Wednesday, March 20<sup>th</sup>

**Open Positions:**

Entry Level Applications Developers  
Entry Level Business Analysts  
Application Developer Intern  
Business Analyst Intern

**Contact Info:** Fawn Price  
276.889.7817  
fawn.price@cgifederal.com

Don't forget to submit your resume to a CGI representative at the  
Career Fair or on Hire-A-Highlander!

# FASTENAL®

## Finding New Leaders

**Fastenal is the fastest growing full-line industrial supplier and the largest fastener distributor in the nation which equates to ever expanding employment opportunities.**

### **Employment Opportunities:**

- **Part-time Sales Trainee:**  
This entry-level position is your starting point to a career in Sales and/or Sales Management



*Fastenal Store*

### **Benefits of Being a Fastenal Employee:**

- Competitive benefits package
- Decentralized decision making
- Hands on training through the Fastenal School of Business
- Fastenal is dedicated to promotion-from-within based on performance



*Fastenal School of Business*

For employment opportunities visit: **fastenal.com** Go to: CAREERS

Fastenal is an Equal Opportunity Employer





## SALES TRAINEE PART-TIME POSITION AVAILABLE

The Fastenal Company would like to invite ambitious, hard-working individuals to apply for the position of part-time Sales Trainee. Applicants should be able to bring new ideas and improvements to business practices; remain fair, respectful and moral in all situations; and work well both independently and as part of a team.

### ABOUT US:

Since 1967 Fastenal has grown from a single store to more than 2,700 locations, each providing tailored local inventory and personal service for our customers. As we've expanded across the world, we've retained a core belief in people and their ability to accomplish remarkable things – if given the opportunity. From this philosophy stems an entrepreneurial culture that challenges every employee to run their own business, create their own success, and rise up to become company leaders.

As a debt-free company that typically doubles in size every four to five years, we are committed to training, promoting from within, and creating opportunities for our employees. If you have an entrepreneurial spirit and are looking to make your mark as part of an elite growth company, you won't find a better fit than Fastenal.

### OVERVIEW:

Working in the role of part-time Sales Trainee, you will have the opportunity to balance formal training with real world experience running a store and working with customers. It's a great way to learn the ropes of our fast-paced industry and potentially transition into a full-time sales position.

### TRAINING PROGRAM:

The training experience includes hands-on, on-line, and classroom training offered through our corporate university. The training program for current employees who are promoted into these positions will vary based on prior experience with the company.

### RESPONSIBILITIES:

The duties and responsibilities of this position include, but are not limited to:

- Inventory Management
- Waiting on Customers
- Packaging Orders
- Delivering product

### POSITION QUALIFICATIONS:

The skills and qualifications required for this position include:

- 18 years of age or over
- A strong aptitude for sales and desire to earn salary plus commission after the training period
- A valid driver's license and the ability to meet our driving record requirements
- The ability to demonstrate Company values of Innovation, Teamwork, Ambition, and Integrity
- Strong computer skills and math aptitude
- The ability to lift, slide and lower packages that typically weigh 25lbs-50lbs and may weigh up to 75lbs
- Possess or are working towards an Associate Degree in Business/Marketing OR have equivalent industry experience and knowledge of the local market
- Ability to pass the required drug test (applicable in the US, Puerto Rico, and Guam ONLY)

**Stop at the Fastenal booth during the Radford University Spring 2013 Job & Internship Fair on Friday, March 1st to learn more about position openings in your local area in addition to online application instructions.**

**Fastenal is an Equal Opportunity Employer.**



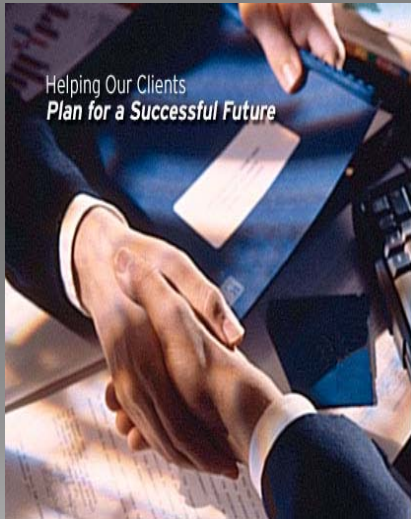
*we're hiring*  
**MARKETING REPRESENTATIVES**

FEDERATED INSURANCE COMPANY IS 109 YEARS OLD, HAS \$5 BILLION IN ASSETS AND 2,6000 EMPLOYEES

BUSINESS-TO-BUSINESS COMMERCIAL SALES OPPORTUNITY

GREAT CAREER WITH *UNLIMITED* EARNING POTENTIAL

*Let Your Brilliant Career Begin Here*



**POSITION: MARKETING REPRESENTATIVE**

- Ten-month salaried (\$46,000 annualized) training program after college
- Comprehensive benefits package including health, dental, 401k, pension plan and incentive earnings (including travel)
- Geographical territory that is protected after training
- Guaranteed salary first year after training (\$72,000) plus a bonus opportunity (\$5,500) for meeting sales goals
- Average first year Marketing Representative earnings- \$130,344 (approximately 550 marketers nationwide)
- Top 50% Marketing Representative average earnings- \$210,507

**QUALIFIED APPLICANTS will:**

Have a college degree (or anticipate graduation in the coming months)

Have a strong grade point average

Have athletic and/or extra-curricular involvement

Have one to two years of professional experience

Be results-driven and self-motivated

***Interested candidates should contact:***

Christopher Terry, Senior District Marketing Manager

Phone: (540) 966-2037

Email: [caterry@fedins.com](mailto:caterry@fedins.com)

[federatedinsurance.com](http://federatedinsurance.com)





### **SUPERVISOR LEADERSHIP PROGRAM**

Within our regional offices, GEICO offers you the chance to launch your career in our selective Supervisor Leadership Program. In this program, you'll spend 12 - 18 months gaining a comprehensive understanding of one or more of our major business operations, including sales, customer service, claims or auto damage. This is an excellent opportunity for you to learn about our ever-changing industry and fast-track to a supervisor position. Bachelor's degree (Business or related field); Previous Leadership experience; Minimum 3.2 GPA required.

### **INBOUND SALES PROFESSIONALS:**

Our sales professionals drive our growth. We are seeking professional salespeople that have the fuel to keep us running strong. Don't know much about insurance? No problem! GEICO offers paid training! There is no cold calling involved and there is earning potential through our bonus program. If you are comfortable with a computer and have a competitive desire to succeed, this is the career for you! High School diploma or GED required.

### **CUSTOMER SERVICE PROFESSIONALS:**

GEICO prides itself on having the best customer service for our customers. If you have great communication skills and a love for human interaction, we have the position that fits your personality. Fully paid training is given. Candidates need to have a High School diploma or GED.

### **CLAIMS SERVICE REPRESENTATIVES (CSR):**

A claims service representative is an interesting and exhilarating position. After you complete your paid training course, you will be interviewing customers who have been involved in an automotive accident. Excellent customer service skills are required, as well as, good analytical and writing skills. High School degree or GED required as well as a willingness to work flexible hours.

WAIT THERE'S MORE! VISIT [WWW.GEICO.JOBS](http://WWW.GEICO.JOBS) FOR MORE INFO.

In addition to these well-paying and challenging positions, GEICO offers an excellent benefit program for all full time employees. These include profit-sharing, 401 (k) plans, medical, dental, and life insurance, flexible spending accounts, paid vacations and holidays, an on-site fitness facility and cafeteria, abundant volunteer opportunities, GEICO Federal Credit Union, auto insurance discounts, and business casual dress. For more information, please visit [www.geico.com/careers/info/benefits.htm](http://www.geico.com/careers/info/benefits.htm).





Horizon Behavioral Health has been a solid contributor to the behavioral health needs of the central region of Virginia since 1969. Community services were created by local governments to address the needs of people with mental illness, intellectual disability, and substance abuse.

Our goal is to help improve the health, independence, and self-worth of our clients. With the help of our 680 employees we are able to provide our community more than 20 evidence-based programs. We are also dedicated to providing community education, early intervention, treatment, and aftercare services.

*Horizon Behavioral Health offers a generous benefit program for eligible employees including: VRS retirement; life, medical and dental insurance; and a liberal vacation, holiday and sick leave package.*

**To see a full list of our employment opportunities and to apply please visit our website:**

**<https://horizonBH.org/>**

**EOE/D/V**

# Radford University Career Fair

## Current Open Positions

**Account Manager 1 (0-1 years):** In this position you will be identifying new sales opportunities and fulfilling existing opportunities. Engage with our clients both government and public sector.

**Client Services Representative (0-1 Years):** In this position you will be responsible for all incoming requests from government customers including but not limited to quotes and processing orders. You will also communicate with manufacturer's representative and channel partners.

**Account Manager 2 (1-3 years):** In this position you will be responsible for supporting a Senior Account Manager in the development and execution of strategic account plans to grow client revenue. Additional responsibilities include pro-active sales activities, outbound sales calls, pipeline management, issue resolution, sales quoting, and order processing.

**Marketing Operations & Data Analyst (2-5 Years):** In this position you will focus on supporting corporate marketing operations including administration of marketing automation system, develop lead nurturing and scoring programs, tracking and analysis of corporate activities, CRM support and list management.

**Marketing Communication Manager (3-5 Years):** The Marketing Operations /Data Analyst will be the internal subject matter expert for Eloqua. This position will focus on supporting corporate marketing operations to include administration of our marketing automation system, developing lead nurturing & scoring programs, tracking and analysis of corporate activities and CRM support and list management.



immixGroup

# How to Apply

Thank you for your interest in immixGroup!

Due to specific government regulations we may only consider Individuals that have completed a profile via our corporate website.

This is a shortcut directly to the Careers section of immixGroups website: [www.immixgroup.com/company/careers/open-positions/](http://www.immixgroup.com/company/careers/open-positions/)  
**Please be sure to follow all the way through to completion.** Your resume and profile will then be visible to us.



immixGroup Recruiting | Staffing Team.

**IMMIXGROUP, INC.**

8444 West park drive  
Ste 200

Phone: 703-752-0650 E-mail:  
[www.immixgroup.com](http://www.immixgroup.com)



# Making Motion Matter

## Build a Better Machine with Kollmorgen



## Jobs Available

Financial Analyst  
Staff Accountant  
Buy/Planner  
Sales Administrator  
Marketing Analyst

*Envision a revolutionary machine  
– one that sets your business  
apart from the competition for  
years to come.*

# Excellence in Motion.

At Kollmorgen, we live that vision every day. Where others see obstacles, we see opportunities. Based on a full understanding of your requirements, we'll work with you to co-engineer solutions that set new standards in machine performance, reliability and ease-of-use.

*Motion is at our core. We offer the broadest high-performance line of standard and custom products, along with the industry knowledge to help you build an irrefutable advantage into your machines – and your value proposition. That's why Kollmorgen is the motion leader. Because Motion Matters™.*



<b>Company</b>	The Kroger Company Mid-Atlantic Division
<b>Location</b>	Virginia West Virginia Tri-Cities, Tennessee Raleigh-Durham, North Carolina
<b>Position</b>	Management Development-1 (MD-1) program Store Management – Co-Manager
<b>Position Description</b>	<p>Kroger Mid-Atlantic is looking for aggressive individuals to train in our 18-week Store Management Training Program. These individuals would eventually become Co-Managers in one of our retail stores in the Mid-Atlantic Division. During the training period, the trainee will concentrate his/her efforts on the functional and managerial aspects of operating one of our stores. The learning time is self-paced, but the average completion time is 18-weeks. The program is divided into several phases:</p> <ul style="list-style-type: none"><li>• <i>Orientation Phase</i> – conducted in our administrative office located in Roanoke, VA.</li><li>• <i>In-Store Training</i> – covers fundamental areas in ordering, inventory control, markup, shrink, scheduling, budgeting, employee discipline, product rotation, merchandising and accounting procedures.</li><li>• <i>Final Phase</i> – trainee acts as existing Co-Manager, then promoted to a Co-Manager position and assigned to a store within the Mid-Atlantic Division.</li></ul>
<b>Requirements</b>	<ul style="list-style-type: none"><li>✓ Bachelor Degree in any business degree preferred, but will interview any major interested in a career with Kroger</li><li>✓ GPA 2.5 and above</li><li>✓ Authorization to work in the United States</li></ul>

# *Richfield Recovery & Care Center*

## **Employment Opportunities**

- **Full Time Wound Care Coordinator:** This position requires a current, valid VA RN or LPN license with a working knowledge of resident wound assessments, current clinical evaluation and treatment of wounds, and wound documentation. A certificate in Wound Care/Ostomy is preferred.
- **Part Time Nursing Supervisor (RN):** (Could potentially be full time, ask for more details) every other weekend 7-3/3-11 and an eight hour shift M-F 7-3 or 3-11. Must have a current/valid VA RN license and supervisory experience in LTC or healthcare setting.
- **Full Time MDS/Care Plan Coordinator (RN preferred):** Knowledge of MDS/PPS/Medicaid reimbursement, and experience with creating and maintaining care plans in long term care.
- **Full Time LPN/RN 2:45PM-11:15PM, and 10:45PM-7:15AM:** Must have a current, valid VA nursing license.
- **Part Time LPN/RN 6:45 AM - 3:15 PM, 2:45PM-11:15PM, and 10:45PM-7:15AM (weekends):** Must have a current, valid VA nursing license.
- **Full Time CNA's 6:45 AM -3:00 PM, 2:45PM-11:00PM, and 10:45 PM - 7:00 AM:** Must have completed a state approved Nurse's Aide class and hold a valid state license.
- **Part Time CNA's 6:45 AM -3:00 PM, 2:45 PM-11:00 PM, and 10:45 PM-7:00 AM:** Must have completed a state approved Nurse's Aide class and hold a valid state license.
- **Full Time PM Dietary Aide 12:30 PM – 9:00 PM:** Must be able to read, write, communicate clearly, and be able to follow written/verbal instructions. Must be able to add/subtract/multiply/divide, have the ability to lift 50 pounds, and be able to interact with residents and co-workers in a polite, professional manner.
- **Full Time PM Dishwasher 12:30PM-9PM:** Must be able to read, write, communicate clearly, and be able to follow written/verbal instructions. Must be able to add/subtract/multiply/divide, have the ability to lift 50 lbs., and be able to interact with residents and co-workers in a polite, professional manner.
- **Part Time Dietary Aide 4:30PM-8:30PM (with the option to work some 12:30PM-9PM shifts):** Must be able to read, write, communicate clearly, and be able to follow written/verbal instructions. Must be able to add/subtract/multiply/divide, have the ability to lift 50 pounds, and be able to interact with residents and co-workers in a polite, professional manner.

# Assisted Living

(Positions at Joseph C. Thomas Center, and The Oaks)

## Joseph C. Thomas Center

- **Part Time Server 4:00PM-7:00PM:** Must be able to read, write, speak the English language to be able to effectively communicate with residents/co-workers, stand/walk for long periods of time, and be able to work as a team member.

## The Oaks

- **Full Time CNA/NA 10:45PM-7:00AM:** Must have a NA certificate from completion of a CNA class or hold a current, valid VA CNA license.
- **Full Time Server 10:30AM-7:00PM:** Must be able to read, write, speak the English language to be able to effectively communicate with residents/co-workers, stand/walk for long periods of time, and be able to work as a team member.
- **Full Time Flex Cook:** (2) 6:00AM-2:30PM & (3) 10:30AM-7:00PM shifts. Must have at least three years' experience as a cook, preferably in a healthcare setting.
- **Part Time Receptionist (two weekday's 5P-8P, every other Friday 1P-5P, and every other weekend 10A-7P):** Will be responsible for greeting and helping visitors/employees/residents, answering phones, and administrative support. A general knowledge of clerical duties is preferred.

## Independent Living & Service Area

- **Full Time Housekeeper 8:00AM-4:30PM:** Must be able to read, write, speak the English language to be able to effectively communicate with residents/co-workers, and stand/walk for long periods of time. This position is responsible for cleaning and maintaining common areas, guest apartments, and nursing apartments in the building. Perform personal housekeeping services per resident request.

### PRN Opportunities (hours are as needed & never guaranteed):

<b>Registered Medication Aid</b>	<b>RN</b>	<b>LPN</b>	<b>CAN</b>
<b>Companion Sitter</b>	<b>NA</b>	<b>Housekeeping</b>	<b>Dietary</b>
<b>Floor Maintenance</b>			





## **EMPLOYMENT OPPORTUNITIES**

DEPARTMENT OF HUMAN RESOURCES

EEO/AA EMPLOYER

INTERNET ACCESS – <http://www.roanokeva.gov>

FAX (540) 853-1218

E-MAIL [hr@roanokeva.gov](mailto:hr@roanokeva.gov)

**PLEASE BE AWARE OF THE FOLLOWING INFORMATION WHEN APPLYING FOR A JOB WITH THE CITY OF ROANOKE:**

1. APPLICATIONS ARE ACCEPTED BY INTERNET, FAX, E-MAIL, MAIL, OR IN PERSON AT THE DEPARTMENT OF HUMAN RESOURCES, 215 CHURCH AVENUE, SW, ROOM 207, ROANOKE, VIRGINIA 24011.
2. EMPLOYMENT APPLICATIONS MUST BE SUBMITTED BY 5:00 P.M. FOR MANUAL APPLICATIONS AND 12:00 MIDNIGHT FOR ON-LINE APPLICATIONS ON THE SPECIFIED DEADLINE DATE.
3. THE JOB LISTING SPECIFIED BELOW IS NOT INTENDED TO BE THE COMPLETE JOB DESCRIPTION.
4. THE EMPLOYMENT PROCESS REQUIRES THAT CANDIDATES MUST BE A U. S. CITIZEN OR SECURE A VALID WORK PERMIT ISSUED BY THE U. S. DEPARTMENT OF LABOR OR THE U. S. DEPARTMENT OF JUSTICE PRIOR TO THE BEGINNING OF EMPLOYMENT WITH THE CITY OF ROANOKE.
5. AS A DRUG/ALCOHOL FREE WORKPLACE, THE CITY OF ROANOKE, VIRGINIA ADMINISTERS PRE-EMPLOYMENT SCREENING TO ALL NEW HIRES.

\*\*\*\*\*

### **JOBS AVAILABLE (tentative)**

*Animal Control Officer Police*  
*Client Services Assistant- Social Services*  
*Codes Compliance Inspector I-Neighborhood Services*  
*Custodian I (Temporary)- Facilities Management*  
*Custodian I- Facilities Management*  
*Deputy Sheriff-- Sheriff*  
*Emergency Medical Technician – Basic/Fire-EMS*  
*Firefighter/EMT- Fire-EMS*  
*Fleet Manager- Fleet*  
*Lead HVAC Technician- Facilities Management*  
*Library Assistant I- Library*

*Library Assistant II- Library*  
*Maintenance (Multiple)*  
*Parks & Recreation (Multiple)*  
*Paramedic- Fire/EMS Police Officer Police Purchasing*  
*Supervisor- Purchasing*  
*Senior Auditor- Municipal Auditing*  
*Social Work Supervisor- Social Services*  
*Social Worker- Social Services*  
*Technology Support Specialist I- Technology*  
*Telecommunicator Trainee- E-911*  
*Zoning Administrator- Planning; Building & Development*



## HOW TO BE A STAR IN SALES!

Come join our sales team! We provide a no-hassle sales experience, exceptional customer service, and a straightforward pricing approach. As a team member you must be able to perform the following job functions: communicate our unique approach, interview customers to determine wants and needs, demonstrate the product, conduct customer test drives, complete sales documents, gather customer and vehicle information and provide customer follow up, as well as follow company sales processes.

### What does it take to be successful?

1. Ability to work with a diverse group of customers and earn their respect
2. Focus on customer satisfaction-giving our guests a WOW experience
3. Display enthusiasm and sales drive while working in a team oriented atmosphere
4. Professional appearance everyday
5. Positive attitude with the ability to find solutions to sales challenges
6. Exceptional communication skills, both verbal and written, good computer skills
7. Must enjoy the varied hours of a retail work environment
8. Must have a valid driver's license and acceptable driving record

Ideal candidates come from various backgrounds, including retail, banking, and customer service.

**We provide training for the following skill sets, but it is up to the individual to master the skills taught. Offering customers a comprehensive presentation includes:**

- Greeting
- STAR Presentation
- Effective Questions to use in Sales
- Building Rapport
- Investigating
- Presentation/Demonstration (Walk-Around & Test Drive)
- Objection Handling
- Closing
- Goal Setting
- Follow Up
- Taking an Incoming Sales Call
- Data Entry- CRM (Customer Relations Management) Tool
- Financial Product Presentation
- Dealership Tour



540-382-2981 • [www.shelor.com](http://www.shelor.com) • Exit 118 C, Off I81 • Christiansburg, VA,  
Sales, Service, Parts & Accessories, Valvoline Express Care.



# Expect the Best

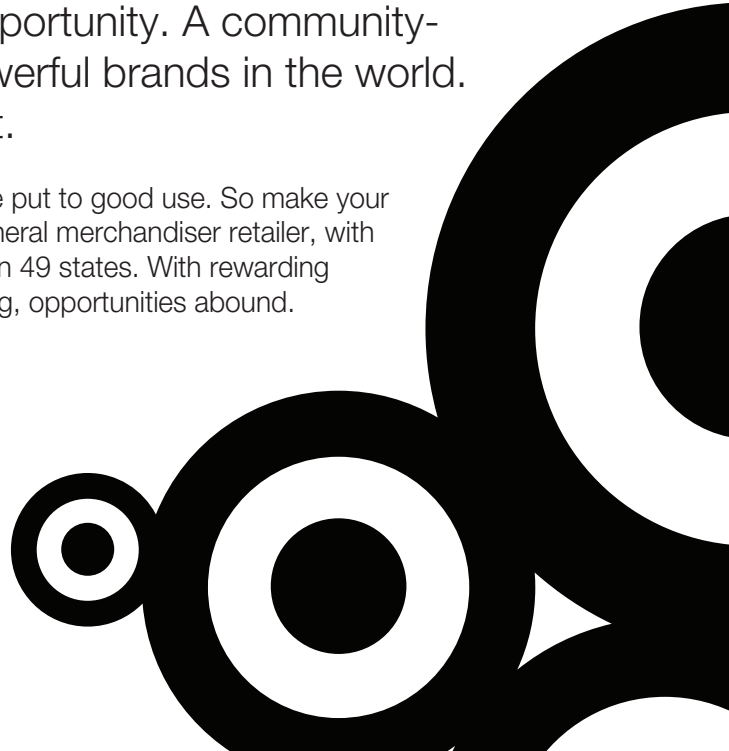
Target.com/**careers**

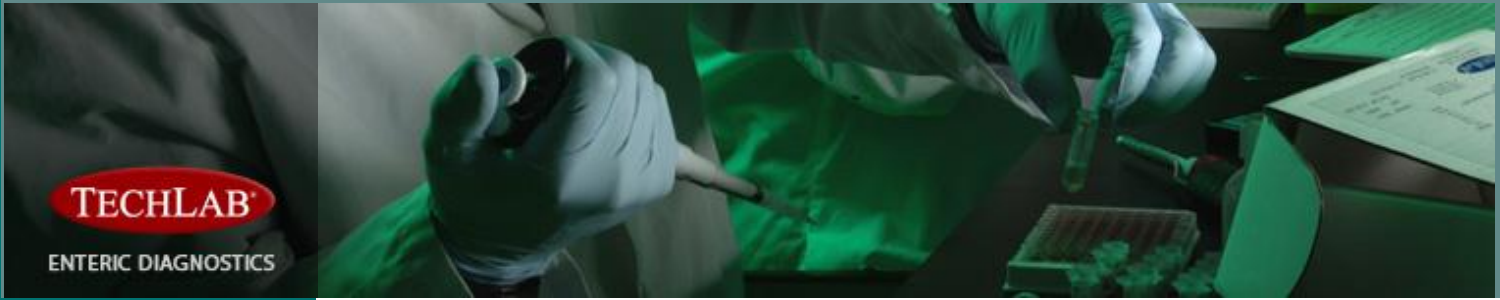
An inclusive, energetic culture. Incredible opportunity. A community-focused company. And one of the most powerful brands in the world. You can expect a lot from a career at Target.

You're smart. Talented. You want all your experience and expertise put to good use. So make your next move your best move. Target is America's second-largest general merchandiser retailer, with approximately 350,000 team members in more than 1,700 stores in 49 states. With rewarding careers in everything from finance to legal, architecture to marketing, opportunities abound.

If you want the best for yourself and your future, visit Target.com/**careers**.

Target is an equal employment opportunity employer and is a drug-free workplace. ©2012 Target Brands, Inc. The Bullseye Design and Target are registered trademarks of Target Brands, Inc. All right reserved.





## Jobs Available

Research Technicians  
Lab Technicians  
Research Associates  
Research Scientists  
Production Technicians



**TECHLAB®, Inc. develops, manufactures, and distributes rapid non-invasive intestinal diagnostics in the areas of intestinal inflammation, antibiotic associated diarrhea and parasitology.**

TECHLAB®, Inc. was founded in 1989 by scientists from the Virginia Tech Anaerobe Lab, one of the only three institutions in the world dedicated to the study of anaerobic organisms. In the late 1970's and early 1980's, research headed by Dr. Tracy Wilkins began on *Clostridium difficile* and its toxins. Today the company develops, manufactures and distributes intestinal diagnostics worldwide retaining an emphasis on science and collaborations with universities. Products are focused in the areas of intestinal inflammation, antibiotic associated diarrhea and parasitology. Research continues on markers of intestinal inflammation, the toxins of *Clostridium difficile*, amebiasis and vaccine development. TECHLAB®, Inc. has ISO 13485 certification along with FDA registration.





The Drug Enforcement Administration (DEA) is the federal government's premier law enforcement agency in the fight against illegal drugs throughout the world. The mission of DEA is to identify, target, investigate, disrupt, and dismantle the international, national, state, and local drug trafficking organizations that are having the most significant impact on America.

DEA is currently recruiting for the position of Special Agent, who would be responsible for conducting criminal investigations and preparing for the prosecution of major drug trafficking organizations. DEA Agents work in this capacity in the United States and in over 75 foreign countries throughout the world. Our agents are the core of the agency. They are individuals from very diverse backgrounds academically, professionally, and personally. This diversity is necessary for our agents to successfully do the type of specialized work that drug law enforcement demands.

If you are considering a career in federal law enforcement, DEA will provide you with an exciting and very rewarding opportunity to become a part of a great team. Take the challenge. *DEA – Tough Work. Vital Mission.*



Valley Health has a combined 594 licensed inpatient beds and 166 long-term care beds.

The system is **supported** by more than 5,300 employees, and a medical staff of over 500.

**Valley Health is a nonprofit organization serving the healthcare needs of people in and around an area known as the Top of Virginia, as well as parts of West Virginia and Maryland.**

## Jobs Available:

- Physical Therapist
- Occupational Therapist
- Speech Language Pathologist
- Medical Technologist
- Registered Nurse



## The Valley Health family of services includes:

- Winchester Medical Center
- Warren Memorial Hospital (Front Royal, VA)
- Shenandoah Memorial Hospital (Woodstock, VA)
- Hampshire Memorial Hospital (Romney, WV)
- Page Memorial Hospital (Luray, VA)
- War Memorial Hospital (Berkeley Springs, WV)
- Valley Regional Enterprises, Inc.
- Surgi-Center of Winchester
- Urgent Care (3 locations)
- Quick Care (Strasburg, VA)

**Verigent** is recognized as an Industry Leader in Telecom & IT Staffing nationwide. We currently offer our staffing augmentation services in over 45 different states. This year, we are excited to celebrate 10 years in business and are proud to announce that we've deployed over 10,000 employees over to our clients during that time. We specialize in providing Nationwide Support with Local Personnel, providing rapid response to our clients' and employees' requirements.

**Verigent** has been recognized by Inc. Magazine for several years as "One of the Fastest Growing Privately Held Companies in America". In addition, we have also been honored by Charlotte for 5 consecutive years as one of the "Fastest Growing Staffing Companies", which helped us become a part of Charlotte's "50 Fastest Growing Companies", for 2012. For the past 2 years, **Verigent** has also been recognized as one of the "Best Places to Work", which we believe is due to our company's family-like environment.

We are responsible for managing technical staffing needs for many of America's leading companies and offer them, and our employees, an unmatched level of service and experience in the staffing industry. We pride ourselves on our ability to find innovative staffing solutions that solve the unique challenges that our clients face today. Our process is based upon a collaborative approach to understanding the needs of both our clients' and employees'.

#### **Our Solution for You:**

- Contract Staffing
- Contract-to-Hire
- Permanent Placement
- Payroll Services

*Whether your needs are short-term, long-term, or permanent, **Verigent** has a staffing solution for you!*

**Verigent** is rapidly growing & is hiring for the following positions in our Charlotte, NC & Washington, DC offices:

- Entry Level Technical Recruiters
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*Works for you.*





Conservation Police Officers are among some of the best equipped in the law enforcement community.

## Benefits

- \* Paid Holidays
- \* Paid Vacation
- \* Paid Life Insurance
- \* Paid Health Insurance
- \* Sick Leave
- \* Short-term Disability
- \* Early Retirement Plan
- \* Deferred Compensation Plan (optional)
- \* Uniforms, Training and Equipment Provided

## Self-Assessment

A career as a Conservation Police Officer provides many opportunities to perform interesting and rewarding work. There are challenges, however, and the Department wants you to be fully aware of some possibilities at the beginning of the selection process. Please be sure you are willing to:

- work weekends and holidays
- spend hours outdoors in all types of weather
- enter remote areas alone and confront, question and/or arrest armed persons who may be larger and stronger than you
- maintain your professionalism in the face of verbal abuse
- investigate fatal hunting and boating incidents
- take the life of a human being if needed in self-defense or the defense of another
- successfully complete rigorous physical and academic training



For information on job opportunities within the Department of Game and Inland Fisheries, visit our website:

[www.dgif.virginia.gov](http://www.dgif.virginia.gov)

*The Department of Game and Inland Fisheries shall afford to all persons an equal access to Department Programs and facilities without regard to race, color, religion, national origin, disability, sex or age. If you believe that you have been discriminated against in any program, activity or facility, please write to: The Virginia Department of Game and Inland Fisheries, 4010 West Broad Street, P.O. Box 11104, Richmond, VA 23230-1104.*



Virginia Department of Game and Inland Fisheries  
 P.O. Box 11104, 4010 West Broad St.  
 Richmond, VA 23230-1104  
 804-367-DGIF (3443)

An Equal Opportunity Employer

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# Is a Career In Wildlife Law Enforcement For You?



Virginia Department of Game and Inland Fisheries  
 P.O. Box 11104, 4010 West Broad St.  
 Richmond, VA 23230-1104  
 804-367-DGIF (3443)



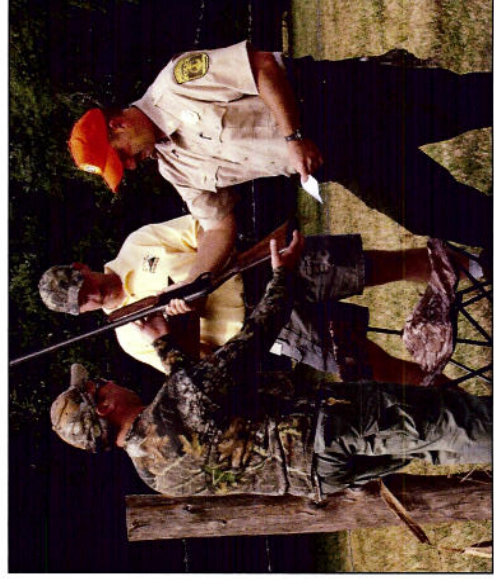


Individuals who are interested in a law enforcement career could easily find themselves migrating into the field of natural resources where exciting opportunities await them as Conservation Police Officers. Once known as Game Wardens, these public safety professionals dedicate their lives to the protection of our natural resources by enforcing laws and regulations that regulate the activities of sportsmen and women who participate in outdoor recreation. Before pursuing this career path, candidates should consider both the attraction of working outdoors as well as the inherent dangers of the profession. If you have the ability to rise to such demands, then you may very well have what it takes to become a Virginia Conservation Police Officer!



## Principle Duties and Responsibilities

Work activities are as varied as the day of the week or season of the year. Although officers have full police authority with statewide jurisdiction, Conservation Police Officers (CPO) primarily enforce the fish, wildlife and boating laws while patrolling their areas of assignment using 4x4 police vehicles, boats of all sizes, mountain bikes, ATV's and occasionally, aircraft. In the course of this patrol, the officer detects violations of law, apprehends and arrests violators, conducts investigations, prepares cases for trial and ultimately presents findings and evidence in court. Accordingly, reports are written and records are kept in a manner reflecting the professionalism of sworn personnel. In addition, the CPO is the frontline employee and as such, must be able to address the concerns of landowners and other constituents in a multitude of areas relative to the mission of the agency. A successful CPO is also active in various educational programs to promote safety in the outdoors. All officers are active in state-mandated Hunter Education, and through this important public safety program, educate youth and adults in the wise and ethical stewardship of our natural resources. As expected, officers will maintain their issued equipment in a state of operational readiness, to be utilized whenever and wherever needed. Equally as important and vital to the success of a CPO is the ability to develop effective relationships within the community to ensure that the mission of the agency is accomplished.



CPO's routinely enforce laws pertaining to hunting license requirements and bag limits.



The DGIF is Virginia's boating law enforcement agency.

## Qualifications

Applicants for the position of Conservation Police Officer must possess a high-school diploma or GED equivalent and be at least 21 years of age by the date of hire. Experience that provides the required knowledge, skills and abilities is essential. Additionally, applicants must have a safe driving history and possess or be eligible for a valid Virginia driver's license. Medical (including hearing and vision testing), psychological and polygraph examinations will be conducted as part of the selection process. Successful applicants will also undergo a background investigation that will include educational achievements, prior work experience, character and reputation, credit history and a criminal history check.

Additionally, candidates must be willing to:

- travel to complete testing and screening at your own expense
- complete a swimming and physical agility assessment
- relocate within the area of assignment
- work days, nights, weekends and holidays
- travel overnight as assigned

After attending the 29-week Basic Law Enforcement Academy, newly sworn officers will undergo a 15-week field training program under the direction of a Field Training Officer. Only after this extensive training does the new officer earn the title of Virginia Conservation Police Officer.

# Making First Contact with Employers

a David Porter seminar

February 27th - Walker Hall 275 - 11am-12pm

Registration required in HireAHighlander  
Deadline to register: February 22nd



Contact us at: [csc@radford.edu](mailto:csc@radford.edu), 275 Walker Hall, (540) 831-5373, [www.radford.edu/careers](http://www.radford.edu/careers)  
**@radfordcareer**





## **LIST OF COMPANIES ATTENDING**

AFLAC  
Albemarle County Police Dpt  
Blue Ridge Behavioral Healthcare  
Carter Machinery Company, Inc.  
C.H. Robinson Worldwide, Inc.  
CCS, Inc.  
CGI  
Chesterfield County Police Dept.  
City of Roanoke  
COBE Council Connects  
Deltak, Inc.  
Eastman Chemical Company  
Fastenal  
Federated Mutual Insurance  
Geico  
Homestead  
Hometown Realty  
Horizon Behavioral Health  
immixGroup  
Insight Global, Inc.  
Kaztronix  
Kollmorgen (Danaher)  
Kroger Company  
Liberty University School of Law  
MeadWestvaco  
Mountain Lake Lodge and Conservancy  
Nordstrom, Inc.  
Novozymes Biologicals, Inc.  
Rackspace-Email and Apps  
Raleigh Police Department  
Richfield Retirement Community  
Shelor Motor Mile  
Sherwin Williams Company  
TechLab, Inc.  
U.S. Drug Enforcement  
U.S. Navy Recruiting  
United Rentals  
University of Virginia Health System  
Valley Health System  
Verigent  
Virginia Department of Games &  
Inland Fisheries  
Virginia National Guard  
Virginia State Police  
Virginia Tech Police Department